

Full-Time **Client Account Representative** position available with private medical laboratory to serve in the **Baton Rouge, Northshore, New Orleans and surrounding areas.**

A degree in Marketing, Business or Business Administration, Healthcare Administration or Medical Technology is required with knowledge and experience in health care including lab sales or pharma. Understanding of both laboratory and insurance/billing highly preferred with one to two years in hospital, lab and/or physician clinic in a role related to sales, physician sales/liaison and/or customer service.

Position is responsible for providing effective customer relations support, assisting in maintaining and strengthening existing client relationships, monitoring and reporting on referral activity and representing the corporate standard of excellent customer service. Individual will travel within assigned territory to visit physician offices, surgery centers and other healthcare facilities to build and maintain client relationship as well as refer potential new business to the director of marketing.

Position serves as a liaison between the lab, referring physicians and their office staff, and contracted facilities. Promotes positive relationships with clients, portraying a professional image in line with corporate policies and procedures and service principles.

Individual must demonstrate that he/she is a self-starter with flexibility regarding schedule. Must exercise good judgment and ability to assess and escalate customer services issues to ensure timely resolution. Must be able to handle multiple responsibilities and priorities and have exceptionally strong customer service orientation with excellent communication skills. Must be adept as a facilitator, achieving successful outcomes with representatives of various customer groups with differing priorities.

Company offers excellent benefits and competitive salary commensurate with experience. Qualified candidates are requested to apply through the company website at: <http://www.pathgrouppl.com/employment.html>